NCTTA Board of Directors Meeting, July 10th 9:30pm Eastern

In attendance: Willy Leparulo (WL), Randy Kendle (RK), Joe Wells (JEW) late, Stephanie Shih (SS), Tae Kim (TK), Jay Lu (JL), Jenna Kiyasu (JK), Brandon Lawrence (USATT rep), James Wang (West RD), Brayden Glad (Audit Committee), Ryan Day (South RD)

June Mtg Minutes approved 4-0-1 (non votes: SS, JK)

NCTTA Budget conversation (Randy Kendle)

- NCTTA has 219k total, but it is misleading due to other parts of our budget not being a
 part of our "operating" budget. Taking out National Fundraiser, scholarships, etc. it is
 much less
- Champs lost -60k which is a combination of CVB subsidy being paid early (year before),
 WL inviting a tremendous amount of volunteers due to COVID rules; highest amt we have lost
- Essentially NCTTA has 110k as an operating budget
- Not all of the expenses and income occurred in the same year which created a strange budget
- RK is using more generalized categories for accounting purposes

Income vs Expense Discussion

(BOD discusses categories for each subject area, listed below are areas that need further discussion)

- Prediction of School membership, Jenna makes a good point that COVID destroyed the institutional knowledge which may create some issues
- Lots of guessing
- Expenses: RD budget, Nationals Expenses, Fees, Products

Items for further discussion:

- 1. National Team fee increase plus 100 or more on base fee per team
- 2. Shuttle Transportation expense: (maybe cease to pay for students or only pay one way, obviously continue to pay for volunteers)
- 3. Tournament Meals (conversation about not including athlete meals only volunteers)
- 4. Volunteer Hotel/Travel (Conversation about creating guidelines on how many days a person must be in attendance to the event)
- 5. RD Budget (conversation on how to control how the RD's spend their budget)
- 6. Athlete Shirts (Tae and Joe)
- 7. National Misc (Need to define this), this is a catch all (meals, chairs, random stuff)
- 8. Anything that states Misc (needs to be defined)
- Streaming Discussion: (Gerford if the BOD decides; and what Tae is envisioning for Regionals, shipping equipment for champs/regionals)

- 10. Ed Hogshead contract (Chatted with Karen about it and will share her comments with BOD)
- 11. Printing: seems to be a misconception b/c it is a fee that we would have to pay regardless and Ed H just calls a 3rd party and pays ahead of time and we reimburse.

Donations from Alumni, NCTTA staff hours translated to NCTTA inkind donation (if we have time)—we did not have time

Meeting ended at 10:31pm eastern time

Sunday July 24th NCTTA BOD mtg

Sunday July 24th - 10pm

Attendance: Willy Leparulo (WL), Randy Kendle (RK), Jenna Kiyasu (JK), Stephanie Shih (SS), Jay Lu (JL), Joe Wells (JEW), Tae Kim (TK)-late

July 10th Mtg minutes approved 6-0-0 (no votes: Stephanie Shih)

Price increases

https://nctta.basecamphq.com/projects/1222793-executive-board/posts/113811270/comments

BOD concern about NCTTA going bankrupt if changes are not made

Regionals

Regional Coed Team Registration \$100 to \$150

Regional Women's Team Registration \$50 to 75\$

Regional Men's Singles Registration \$35 to 50

Regional Women's Singles Registration \$35 to 50

Championships

Championships Team Base up by 100

Championship Singles 100 to 125

Coaches keep it at 200 dollars

Motion: WL to approve following pricing changes

Second: Tae

7-0-0

Discussion points:

- Organization must look at what is possible to do business vs what student athletes are able to afford/pay
- cut down teams at champs
- go back to cheap venues in Universities
- need to rethink our position in this "recession" period and then go back once it is "better"
- maybe 2024 Champs is cut down to save the org

Shuttle Transportation expense:

(maybe cease to pay for students or only pay one way, obviously continue to pay for volunteers) https://nctta.basecamphq.com/projects/1222793-executive-board/posts/113811274/comments

Motion to Remove all student transportation from Champs (WL)

Second: Stephanie

5-0-0

NCTTA Streaming Partner

• SS to reply to Karen about contract —ACTION ITEM

Volunteer Hotel/Travel

(Conversation about creating guidelines on how many days a person must be in attendance to the event):

https://docs.google.com/document/d/1csKzkeKhZy3mShUx8WtLu3F1Bb8kUrT4h4YQKzD9v9Y/edit?usp=sharing

Discussion on board level, many good suggestions made; for 2023 need to focus on in state volunteers mostly, limit or incentivize the out of state volunteers

Committee approvals:

https://docs.google.com/spreadsheets/d/1pBF1Sk9PhVrXkQy_Zat79AZm41ULfOwE9sj2WaFd0l E/edit?usp=sharing 4-0-0 Motion Approved (3 non votes)

Motion by WL

2nded by JEW

Gerford-data contract

- Tae get Joe information on Regionals and Nationals—ACTION ITEM
- getting resources together for Regionals and Nationals,
- number of tables is our discretion
- we will have a contract prior too
- Stressed on good matches
- May have to pay for people to get the stream up and running at Regionals, WL was incensed at the idea since it is REQUIRED of Regional Directors to make sure this is done.
- Is there a dry run, test run? —JEW says next step talks

Mtg Adjourned: 11:13pm